

Shimadzu and Waters Announce Intent to Collaborate in the Development of Data Processing Software

Addressing Users' Demands for Multi-Vendor Solutions

Shimadzu Corporation (Kyoto, Japan) announced today that it intends to collaborate with Waters Corporation (Milford, MA) to develop software that allows the control of Shimadzu's Prominence series liquid chromatograph systems using the widely used Waters Empower® chromatography software, which is used for controlling chromatographs and processing and managing data. This collaboration will combine the strengths of both companies, and will benefit customers by providing a more integrated solution for users requiring multi-vendor compatibility.

Waters® Empower software offers database-driven data and user-control features that have made it the world's most widely used chromatography data system for quality control applications in industries such as pharmaceuticals. Shimadzu's Prominence liquid chromatograph systems are highly regarded for their performance, reliability and value, and are the most widely used liquid chromatographs in certain regions including Japan.

To manage data, quality control departments in the pharmaceutical industry increasingly need to integrate the data from multiple chromatographs used in their laboratories. Consequently, there is an increasing demand for a single chromatography data system that can operate chromatographs from a variety of manufacturers (multi-vendor compatibility). This collaboration between Shimadzu and Waters will respond to such changing needs of users and will allow the Shimadzu Prominence systems to be used with Empower software with seamless control, which was impossible before.

About Shimadzu Corporation

Founded in 1875, Shimadzu Corporation, a leader in the development of advanced technologies, has a distinguished history of innovation built on the foundation of contributing to society through science and technology. We maintain a global network of sales, service, technical support and applications centers on six continents, and have established long-term relationships with a host of highly trained distributors located in over 100 countries. For information

about Shimadzu, and to contact your local office, please visit our Web site at www.shimadzu.com

About Waters Corporation

Waters Corporation holds worldwide leading positions in three complementary analytical technologies: liquid chromatography, mass spectrometry, and thermal analysis. These market segments account for \$4.5 - \$5.0 billion of the overall \$20+ billion analytical instrumentation market.

Media Contact:

Brian J Murphy, Waters Corporation
Kevin McLaughlin, Shimadzu Corporation

Investor Contact:

Gene Cassis, Waters Corporation
Kevin McLaughlin, Shimadzu Corporation